



# emami limited

Regd. Office : 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER/NINE MONTHS ENDED 31<sup>st</sup> DECEMBER, 2010



Nine-Months ended

₹ in lacs

Consolidated					S.N.	PARTICULARS	Standalone				
Quarter Ended		Nine Months Ended		Year Ended			Quarter Ended		Nine Months Ended		Year Ended
31.12.10	31.12.09	31.12.10	31.12.09	31.03.10			31.12.10	31.12.09	31.12.10	31.12.09	31.03.10
Reviewed		Reviewed		Audited		Reviewed		Reviewed		Audited	
40,601	35,327	92,114	75,772	1,03,799	1.	Sales / Income from Operations	39,443	34,299	88,808	73,595	1,00,686
					2.	Total Expenditure :					
						a. (Increase)/Decrease in Stock in Trade and Work in progress	1,972	801	(1,445)	(814)	251
1,934	797	(1,225)	(803)	(92)		b. Consumption of Raw Materials	9,228	7,190	23,570	18,298	25,190
9,228	7,190	23,570	18,298	25,190		c. Purchase of Traded goods	4,696	4,069	12,842	8,488	12,764
4,941	4,069	13,516	8,488	12,955		d. Employees cost	1,527	1,404	4,568	4,088	5,364
1,701	1,525	5,049	4,379	5,792		e. Advertisement and Sales promotion	7,705	6,511	16,774	14,099	17,120
7,912	7,118	18,239	15,320	19,442		f. Depreciation, Amortisation & Impairment	2,932	3,064	8,793	8,909	11,749
2,933	3,064	8,796	8,911	11,752		g. Transfer from General Reserve	(2,552)	(2,552)	(7,656)	(7,656)	(10,209)
(2,552)	(2,552)	(7,656)	(7,656)	(10,209)		h. Other Expenditure	4,573	4,063	12,570	10,934	15,762
4,703	4,129	12,996	11,081	15,866		i. Total	30,081	24,550	70,016	56,346	77,991
30,800	25,340	73,285	58,018	80,696	3.	Profit from Operations before Other Income, Interest and Exceptional Items (1-2i)	9,362	9,749	18,792	17,249	22,695
9,801	9,987	18,829	17,754	23,103	4.	Other Income	411	49	1,105	445	670
414	82	1,108	487	701	5.	Profit before Interest and Exceptional Items (3+4)	9,773	9,798	19,897	17,694	23,365
10,215	10,069	19,937	18,241	23,804	6.	Interest	(235)	740	(701)	2,453	2,094
(204)	741	(652)	2,456	2,097	7.	Profit after Interest but before Exceptional Items (5-6)	10,008	9,058	20,598	15,241	21,271
10,419	9,328	20,589	15,785	21,707	8.	Exceptional Items :					
						- VRS Compensation	0	21	19	280	726
	21	19	280	726		- Share Issue Expenses	-	-	-	-	487
	-	-	-	487	9.	Profit/(Loss) from Ordinary Activities before tax (7-8)	10,008	9,037	20,579	14,961	20,058
10,419	9,307	20,570	15,505	20,494	10.	Tax Expense	1,811	1,466	2,994	2,437	3,518
1,864	1,502	3,155	2,473	3,521	11.	Net Profit/(Loss) from Ordinary Activities after tax (9-10)	8,197	7,571	17,585	12,524	16,540
8,555	7,805	17,415	13,032	16,973	12.	Extraordinary item (net of tax expense)	-	-	-	-	-
-	-	-	-	-	13.	Net Profit/(Loss) for the period (11-12)	8,197	7,571	17,585	12,524	16,540
8,555	7,805	17,415	13,032	16,973	14.	Paid - up equity share capital (Face Value - ₹ 1 per Share)	1,513	1,513	1,513	1,513	1,513
1,513	1,513	1,513	1,513	1,513	15.	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	60,424
-	-	-	-	61,029	16.	Basic & Diluted Earning Per Share (₹)	5.42	5.00	11.62	8.28	11.34
5.65	5.16	11.51	8.61	11.63	17.	Aggregate of non-promoters Share holding					
4,12,52,508	3,51,10,248	4,12,52,508	3,51,10,248	4,12,52,508		- no. of shares	4,12,52,508	3,51,10,248	4,12,52,508	3,51,10,248	4,12,52,508
27.26	24.33	27.26	24.33	27.26		- percentage of shareholding	27.26	24.33	27.26	24.33	27.26
					18.	Promoters and Promoter Group Shareholding:					
					a.	Pledged/ Encumbered					
1,65,90,000	1,94,60,000	1,65,90,000	1,94,60,000	1,55,00,000		- Number of Equity Shares of ₹ 1 each	1,65,90,000	1,94,60,000	1,65,90,000	1,94,60,000	1,55,00,000
15.07	17.82	15.07	17.82	14.08		- Percentage of Shareholding	15.07	17.82	15.07	17.82	14.08
						(As a percentage of total shareholding of promoter and promoter group)					
10.96	13.49	10.96	13.49	10.24		- Percentage of Shareholding	10.96	13.49	10.96	13.49	10.24
						(As a percentage of total share capital of the company)					
					b.	Non- Encumbered					
9,34,69,238	8,97,20,106	9,34,69,238	8,97,20,106	9,45,59,238		- Number of Equity Shares of ₹ 1 each	9,34,69,238	8,97,20,106	9,34,69,238	8,97,20,106	9,45,59,238
84.93	82.18	84.93	82.18	85.92		- Percentage of Shareholding	84.93	82.18	84.93	82.18	85.92
						(As a percentage of total shareholding of promoter and promoter group)					
61.77	62.18	61.77	62.18	62.49		- Percentage of Shareholding	61.77	62.18	61.77	62.18	62.49
						(As a percentage of total share capital of the company)					

### NOTES :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 27th January, 2011. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with clause 41 of the Listing Agreement.
- The unaudited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE, and Emami Bangladesh Limited.
- During the quarter, Emami Overseas FZE, U.A.E and Pharma Derm S.A.E. Co., Egypt have become the subsidiary and step down subsidiary respectively, of Emami International FZE.
- As approved by the members vide postal ballot, the face value of Equity Shares of ₹2 each has been sub-divided to ₹1 per share with effect from 23rd July, 2010 and the effect of the same has been considered in computing EPS and promoter/non-promoter shareholding for previous periods.
- In terms of scheme of arrangement effective from 5th November, 2008, there is an amortisation of goodwill of a sum of ₹10,209 Lacs for the year 2009-10 and simultaneous transfer from General Reserve to Profit and Loss Account by an equivalent amount. Hence, the proportionate impact of the same has also been considered in the quarter ended 31st December, 2009.
- As the Company's business activity falls within a single primary business segment, viz. "Personal and Healthcare", the disclosure requirements of Accounting Standard - 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- Number of Investor complaints for the quarter ended 31st December, 2010 : Beginning - Nil, Received - 16, Resolved - 16, Pending - Nil.
- Comparative figures have been rearranged / regrouped wherever necessary.

For and on behalf of the Board

Place : Kolkata  
Date : 27th January, 2011

Sushil Kr. Goenka  
Managing Director

## Making people Healthy & Beautiful, Naturally



**Navratna**  
Thanda Thanda Cool Cool

**BOROPLUS**  
India's No. 1 Antiseptic Cream

**FAIR AND HANDSOME**  
World's No.1 Fairness Cream for Men

**ZANDU**  
Desh ka balm

**FAST RELIEF**  
Dard mitaye chutki mein

**MENTHO PLUS**  
Dus siron ka dard bhagaye