



emami limited

Regd. Office : 687, Anandapur, Emami Tower,
E.M. Bypass, Kolkata 700 107

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER/NINE MONTHS ENDED 31st DECEMBER, 2011

₹ in lacs

S.N.	PARTICULARS	CONSOLIDATED					
		Quarter Ended			Nine Months Ended		Year Ended
		31.12.11	30.09.11	31.12.10	31.12.11	31.12.10	31.03.11
		Reviewed			Reviewed		Audited
1.	Sales / Income from Operations	45,726	31,043	40,380	106,760	91,369	127,778
2.	Total Expenditure :						
	a. (Increase)/Decrease in Stock in Trade and Work in progress	1,326	(1,419)	1,934	841	(1,225)	(2,848)
	b. Consumption of Raw Materials	10,704	10,067	9,228	29,639	23,570	34,676
	c. Purchase of Traded goods	5,179	3,820	4,941	12,606	13,516	20,490
	d. Employees cost	2,304	2,350	1,701	6,685	5,069	7,371
	e. Advertisement and Sales promotion	8,057	5,324	7,690	19,238	17,493	23,050
	f. Depreciation, Amortisation & Impairment	3,018	3,014	2,933	9,007	8,796	11,609
	g. Transfer from General Reserve	(2,551)	(2,552)	(2,552)	(7,655)	(7,656)	(10,209)
	h. Other Expenditure	6,375	5,294	4,703	16,300	12,996	19,695
	i. Total	34,413	25,898	30,578	86,662	72,559	103,834
3.	Profit from Operations before Other Income, Interest and Exceptional Items (1-2i)	11,313	5,145	9,801	20,098	18,810	23,944
4.	Foreign Exchange (Gain)/Loss	531	657	(254)	1,036	(612)	(1,181)
5.	Other Income	196	893	160	1,248	496	670
6.	Profit before Interest and Exceptional Items (3-4+5)	10,978	5,381	10,215	20,310	19,918	25,795
7.	Interest	(371)	(222)	(204)	(925)	(652)	(1,117)
8.	Profit after Interest but before Exceptional Items (6-7)	11,349	5,603	10,419	21,235	20,570	26,912
9.	Exceptional Items	-	-	-	-	-	-
10.	Profit/(Loss) from Ordinary Activities before tax (8-9)	11,349	5,603	10,419	21,235	20,570	26,912
11.	Tax Expense	1,900	539	1,864	2,571	3,155	4,041
12.	Net Profit/(Loss) from Ordinary Activities after tax (10-11)	9,449	5,064	8,555	18,664	17,415	22,871
13.	Extraordinary item (net of tax expense)	-	-	-	-	-	(1)
14.	Net Profit/(Loss) for the period (12-13)	9,449	5,064	8,555	18,664	17,415	22,872
15.	Paid - up equity share capital (Face Value - ₹ 1 per Share)	1,513	1,513	1,513	1,513	1,513	1,513
16.	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	67,472
17.	Basic & Diluted Earning Per Share (₹)	6.25	3.35	5.65	12.34	11.51	15.12
18.	Aggregate of non-promoters Share holding						
	- no. of shares	41,252,508	41,252,508	41,252,508	41,252,508	41,252,508	41,252,508
	- percentage of shareholding	27.26	27.26	27.26	27.26	27.26	27.26
19.	Promoters and Promoter Group Shareholding:						
	a. Pledged/ Encumbered						
	- Number of Equity Shares of ₹ 1 each	13,813,984	8,982,684	16,590,000	13,813,984	16,590,000	11,675,000
	- Percentage of Shareholding	12.55	8.16	15.07	12.55	15.07	10.61
	(As a percentage of total shareholding of promoter and promoter group)						
	- Percentage of Shareholding	9.13	5.93	10.96	9.13	10.96	7.71
	(As a percentage of total share capital of the company)						
	b. Non- Encumbered						
	- Number of Equity Shares of ₹ 1 each	96,245,254	101,076,554	93,469,238	96,245,254	93,469,238	98,384,238
	- Percentage of Shareholding	87.45	91.84	84.93	87.45	84.93	89.39
	(As a percentage of total shareholding of promoter and promoter group)						
	- Percentage of Shareholding	90.87	94.07	89.04	90.87	89.04	65.03
	(As a percentage of total share capital of the company)						

NOTES :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 11th February, 2012. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with clause 41 of the Listing Agreement.
- The unaudited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE (including Emami Overseas FZE, U.A.E and Pharmadarm, Egypt, subsidiary and step down subsidiary respectively, of Emami International FZE Ltd), and Emami Bangladesh Limited.
- During the quarter, the Company has opted to follow the extension for accounting the exchange differences arising on long term foreign currency monetary items in line with Companies (Accounting Standard) Amendment Rules 2009 on Accounting Standard 11 relating to "The Effects of Changes in Foreign Exchange Rates" notified by Government of India on March 31, 2009 and as further amended by Notification No. G.S.R 378(E), dated 11th May, 2011 & G.S.R 913(E), dated 29th, December, 2011. As per the above Notifications, foreign exchange loss of Rs 265 lacs chargeable to Profit & Loss Account has been transferred to "Foreign Currency Monetary Item Translation Difference Account" to be amortised in subsequent periods, but not beyond 31st March 2020.
- Information on standalone figures for the Quarter & Nine-month ended 31st December, 2011 -

Particulars	Quarter Ended			Nine Months Ended		Year Ended
	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	31.03.2011
i) Turnover (₹ in Lacs)	44,645	29,690	39,443	103,071	88,808	122,115
(ii) PAT (₹ in Lacs)	10,134	5,001	8,197	19,119	17,585	22,749
(iii) Basic & Diluted EPS (₹)	6.70	3.31	5.42	12.64	11.62	15.03

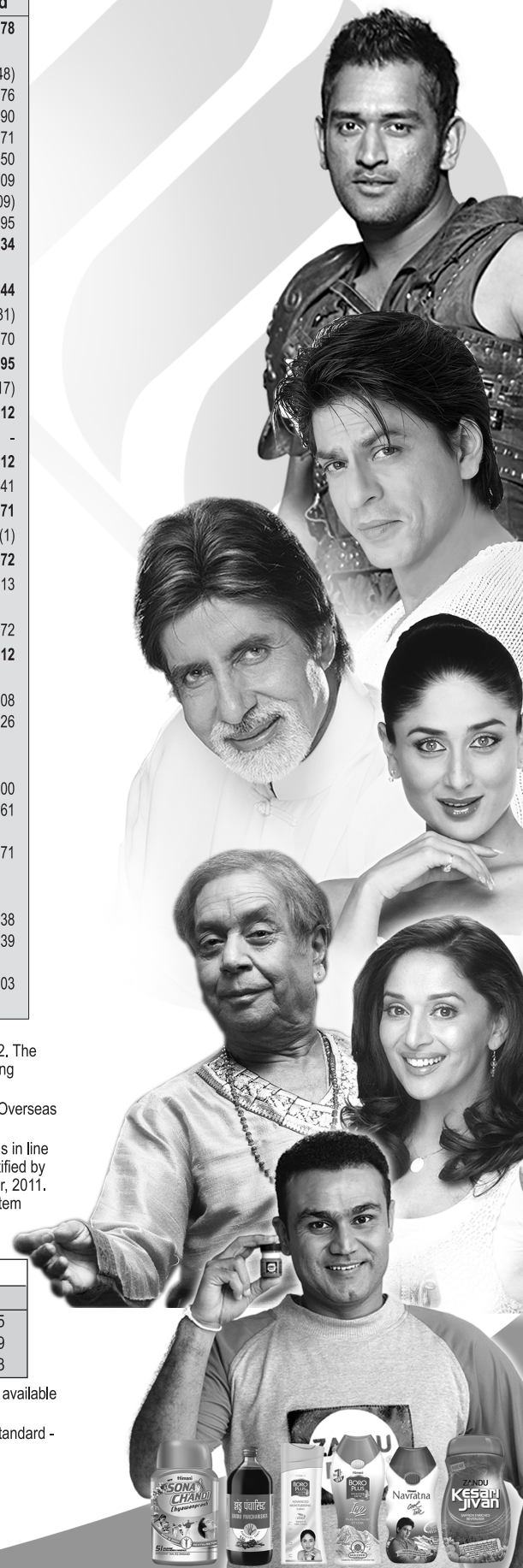
The Standalone financial results are being forwarded to the Stock Exchanges (BSE & NSE) for uploading on their respective websites and the same are also made available on the company's website viz, www.emamigroup.com.

- As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements of Accounting Standard - 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- Number of Investor's complaints for the quarter ended 31st December, 2011 : Beginning - NIL , Received - 10, Resolved - 10, Pending - NIL
- Comparative figures have been rearranged / regrouped wherever necessary.

Place : Kolkata
Date : 11th February, 2012

For and on behalf of the Board
Sushil Kr. Goenka
Managing Director

*Making people Healthy &
Beautiful, Naturally*



Navratna
Thanda Thanda Cool Cool

BOROPLUS
India's No. 1 Antiseptic Cream

FAIR AND HANDSOME
World's No.1 Fairness Cream for Men

ZANDU
Desh ka balm

FAST RELIEF
Dard mitaye chutki mein

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Dus siron ka dard bhagaye