



emami limited

Regd. Office : 687, Anandapur, Emami Tower,
E.M. Bypass, Kolkata 700 107

Sales 17%

EBIDTA 17%

PAT 22%

800%
Dividend

1:2
Bonus
Issue

AUDITED FINANCIAL RESULTS FOR THE QUARTER & YEAR ENDED 31st MARCH, 2013

Consolidated					S.N.	PARTICULARS	Standalone				
Reviewed		Audited		Reviewed			Audited				
Quarter Ended	Year Ended	Quarter Ended	Year Ended	Quarter Ended			Year Ended	Quarter Ended	Year Ended	Year Ended	
31.03.13	31.12.12	31.03.12	31.03.13	31.03.12		31.03.13	31.12.12	31.03.12	31.03.13	31.03.12	
₹ in lacs											
45,095	54,865	39,844	1,69,910	1,45,351	1.	Income from Operations	42,312	52,934	37,163	1,62,709	1,38,982
-	-	-	-	-		(a) Net sales/income from operation (Net of excise duty)	-	-	-	-	-
-	-	-	-	-		(b) Other operating income	-	-	-	-	-
45,095	54,865	39,844	1,69,910	1,45,351		Total Income from operations (net)	42,312	52,934	37,163	1,62,709	1,38,982
15,201	15,750	11,599	53,983	41,512	2.	Expenses	15,182	15,705	11,602	53,918	41,512
5,900	4,676	6,308	18,214	18,914		(a) Cost of materials consumed	5,346	3,944	5,486	16,234	17,218
(483)	415	1,377	(652)	2,217		(b) Purchases of finished goods	(592)	395	1,479	(809)	2,351
2,837	3,141	2,546	11,555	9,231		(c) Changes in inventories of finished goods	2,433	2,726	2,025	10,005	7,907
3,146	3,098	3,081	12,407	12,089		work-in-progress and stock-in-trade	3,087	3,086	3,078	12,329	12,075
(2,552)	(2,553)	(2,552)	(10,209)	(10,209)		(d) Employee benefits expense	(2,552)	(2,553)	(2,552)	(10,209)	(10,209)
4,895	10,208	3,660	27,900	22,899		(e) Depreciation and amortisation expense	4,051	9,169	3,278	25,312	20,888
6,746	6,986	6,127	24,182	20,902		(f) Transfer from General Reserve	6,326	6,605	5,723	22,792	19,842
35,690	41,721	32,146	1,37,380	1,17,555		(g) Advertisement and Sales promotion	33,281	39,077	30,119	1,29,572	1,11,584
9,405	13,144	7,698	32,530	27,796	3.	Total expenses	9,031	13,857	7,044	33,137	27,398
69	121	738	573	1,794	4.	Profit/(Loss) from operations before other	45	133	749	574	1,783
1,944	1,000	1,719	5,568	5,412	5.	income, finance costs and exceptional items (1-2)	1,937	1,048	1,861	5,720	5,553
11,280	14,023	8,679	37,525	31,414	6.	Foreign Exchange (Gain)/Loss	10,923	14,772	8,156	38,283	31,168
78	155	1	657	1,521	7.	Other Income	29	148	153	610	1,555
11,202	13,868	8,678	36,868	29,893	8.	Profit before finance costs and exceptional items (3-4+5)	10,894	14,624	8,003	37,673	29,613
-	-	-	-	-	9.	Finance costs	-	-	-	-	-
11,202	13,868	8,678	36,868	29,893	10.	Profit after finance costs but before exceptional items (6-7)	10,894	14,624	8,003	37,673	29,613
1,806	2,375	1,441	5,400	4,012	11.	Exceptional items	10,894	14,624	8,003	37,673	29,613
9,396	11,493	7,237	31,468	25,881	12.	Profit/(Loss) from ordinary activities before tax (8-9)	1,780	2,335	1,441	5,296	3,932
-	-	-	-	-	13.	Tax Expense	9,114	12,289	6,562	32,377	25,681
9,396	11,493	7,237	31,468	25,881	14.	Net Profit/(Loss) from ordinary activities after tax (10-11)	9,114	12,289	6,562	32,377	25,681
(2)	(2)	-	(6)	(3)	15.	Extraordinary item (net of tax expense)	-	-	-	-	-
9,398	11,495	7,237	31,474	25,884	16.	Net Profit/(Loss) for the period (12-13)	9,114	12,289	6,562	32,377	25,681
1,513	1,513	1,513	1,513	1,513	17.	Share of Profit/(Loss) of associates	1,513	1,513	1,513	1,513	1,513
-	-	-	76,234	69,150	18.	Minority Interest	-	-	-	-	-
6.21	7.60	4.78	20.80	17.10	19.	Net Profit/(Loss) after taxes, minority interest and share	6.02	8.12	4.34	21.40	16.97
6.21	7.60	4.78	20.80	17.10	20.	of Profit/(Loss) of associates (14-15-16)	6.02	8.12	4.34	21.40	16.97
-	-	-	-	-	21.	Paid - up equity share capital (Face Value ₹1 per Share)	6.02	8.12	4.34	21.40	16.97
6.21	7.60	4.78	20.80	17.10		Reserves excluding Revaluation Reserves as per balance sheet	6.02	8.12	4.34	21.40	16.97
6.21	7.60	4.78	20.80	17.10		of previous accounting year	-	-	-	-	-
-	-	-	-	-		Earnings per share (before extraordinary items)	-	-	-	-	-
-	-	-	-	-		(of ₹1 each) (not annualised)	-	-	-	-	-
-	-	-	-	-		(a) Basic	-	-	-	-	-
-	-	-	-	-		(b) Diluted	-	-	-	-	-
-	-	-	-	-		Earnings per share (after extraordinary items)	-	-	-	-	-
-	-	-	-	-		(of ₹1 each) (not annualised)	-	-	-	-	-
-	-	-	-	-		(a) Basic	-	-	-	-	-
-	-	-	-	-		(b) Diluted	-	-	-	-	-
-	-	-	-	-		A. PARTICULARS OF SHAREHOLDING	-	-	-	-	-
-	-	-	-	-		1. Public shareholding	-	-	-	-	-
-	-	-	-	-		i) Number of shares	-	-	-	-	-
-	-	-	-	-		ii) Percentage of shares	-	-	-	-	-
-	-	-	-	-		2. Promoters and Promoter Group Shareholding	-	-	-	-	-
-	-	-	-	-		a. Pledged/Encumbered	-	-	-	-	-
-	-	-	-	-		i) Number of shares	-	-	-	-	-
-	-	-	-	-		ii) Percentage of shares	-	-	-	-	-
-	-	-	-	-		(As a percentage of total shareholding of promoter	-	-	-	-	-
-	-	-	-	-		and promoter group)	-	-	-	-	-
-	-	-	-	-		iii) Percentage of shares	-	-	-	-	-
-	-	-	-	-		(As a percentage of total share capital of the company)	-	-	-	-	-
-	-	-	-	-		b. Non-encumbered	-	-	-	-	-
-	-	-	-	-		i) Number of shares	-	-	-	-	-
-	-	-	-	-		ii) Percentage of shares	-	-	-	-	-
-	-	-	-	-		(As a percentage of total shareholding of promoter and	-	-	-	-	-
-	-	-	-	-		promoter group)	-	-	-	-	-
-	-	-	-	-		iii) Percentage of shares	-	-	-	-	-
-	-	-	-	-		(As a percentage of total share capital of the company)	-	-	-	-	-

PARTICULARS		31.03.13
B.	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	0
	Received during the quarter	5
	Disposed off during the quarter	5
	Remaining unresolved at the end of the quarter	0

STATEMENT OF ASSETS & LIABILITIES					₹ in lacs	
Consolidated		S.N.	PARTICULARS	Standalone		
Audited	Audited			Audited	Audited	
As at	As at		As at	As at		
31.03.13	31.03.12		31.03.13	31.03.12		
1,513	1,513	A.	EQUITY AND LIABILITIES			
76,234	69,150	1.	Shareholders' Fund			
77,747	70,663		Share Capital	1,513		
5	12		Reserves and Surplus	68,212		
77,747	70,663		77,731	69,725		
2,818	5,269	2.	Minority Interest	-		
1,368	1,450	3.	Non-Current Liabilities			
884	757		Long-Term Borrowings	2,720		
737	389		Deferred Tax Liabilities (Net)	1,368		
5,807	7,865		Other Long Term Liabilities	879		
5,756	5,555		Long-Term Provisions	684		
10,199	10,454	4.	Current Liabilities			
5,634	7,361		Short-Term Borrowings	1,636		
16,469	15,824		Trade Payables	8,227		
38,058	39,194		Other Current Liabilities	5,489		
1,21,617	1,17,734		Short-Term Provisions	16,464		
			31,816	38,163		
			1,15,198	1,15,749		
			1,21,617	1,17,734		
		B.	ASSETS			
43,965	48,034	1.	Non-Current Assets			
461	417		Net Fixed Asset	41,861		
678	677		Goodwill on Consolidation	-		
3,413	2,791		Non-Current Investments	724		
1	12		Long-Term Loans and Advances	3,058		
48,518	51,931		Other Non-Current Asset	1		
15,634	7,356	2.	Current Assets			
11,398	11,220		Current Investments	15,634		
11,222	10,054		Inventories	11,226		
28,171	27,594		Trade Receivables	8,049		
6,674	9,524		Cash and Cash Equivalents	27,909		
-	55		Short-Term Loans and Advances	6,736		
73,099	65,803		Other Current Assets	-		
1,21,617	1,17,734		69,554	63,123		
			1,15,198	1,15,749		

NOTES :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 6th May 2013.
- The audited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE (including Emami Overseas FZE, U.A.E and Pharma Derm S.A.E.Co, Egypt, subsidiary and step down subsidiary respectively, of Emami International FZE) and Emami Bangladesh Limited.
- As the Company's business activity falls within a single primary business segment, viz. "Personal and Healthcare", the disclosure requirements of Accounting Standard - 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- The Board of Directors has recommended Dividend of 800% (Rs 8 per equity share of Re. 1/-) for the financial year ended 31st March 2013 subject to approval of shareholders in Annual General Meeting.
- The Board has recommended issue of Bonus Shares in the ratio of 1:2 i.e. issue of 1 share for every 2 equity shares held by the Shareholders of the Company. The Bonus is subject to approval of shareholders to be sought through postal ballot. The Bonus issue if approved by the shareholders shall be entitled for Dividend for the financial year 2013-14 and thereafter.
- The Board has approved proposal of establishing a Manufacturing Unit in Pachoria, Guwahati in the state of Assam.
- Comparative figures have been rearranged / regrouped wherever necessary. The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.
- These Financial Results are available on the company's website at <http://www.emamigroup.com>

For and on behalf of the Board

Place : Kolkata
Date : 6th May, 2013

Sushil Kr. Goenka
Managing Director

Making people Healthy & Beautiful, Naturally



BOROPLUS
India's No. 1 Antiseptic Cream

Navratna
Thanda Thanda Cool Cool

FAIR AND HANDSOME
World's No.1 Fairness Cream for Men

Navratna
Cool TALC
World's smallest A.C.

ZANDU
Desh ka balm

FAST RELIEF
Dard mitaye chutki mein