



emami limited

Regd. Office :
687, Anandapur, Emami Tower,
E.M. Bypass, Kolkata 700 107

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2012

₹ in lacs

| S.N. | PARTICULARS | CONSOLIDATED | | | |
|---|-------------|---------------|---------------|---------------|-----------------|
| | | Reviewed | | Audited | |
| | | Quarter Ended | | Year Ended | |
| | | 30.06.2012 | 31.03.2012 | 30.06.2011 | 31.03.2012 |
| 1. Income from Operations | | | | | |
| (a) Net sales/income from operations (Net of excise duty) | | 33,883 | 40,355 | 29,685 | 1,45,351 |
| (b) Other operating income | | - | - | - | - |
| Total income from operations (net) | | 33,883 | 40,355 | 29,685 | 1,45,351 |
| 2. Expenses : | | | | | |
| (a) Cost of materials consumed | | 10,342 | 11,873 | 8,956 | 41,512 |
| (b) Purchases of finished goods | | 3,652 | 6,308 | 3,368 | 18,914 |
| (c) Changes in inventories of finished goods | | 1,175 | 1,376 | 951 | 2,217 |
| (d) Employee benefits expense | | 2,645 | 2,546 | 2,031 | 9,231 |
| (e) Depreciation and amortisation expense | | 3,045 | 3,082 | 2,975 | 12,089 |
| (f) Transfer from General Reserve | | (2,552) | (2,553) | (2,552) | (10,209) |
| (g) Advertisement and Sales promotion | | 6,342 | 6,661 | 5,857 | 22,899 |
| (h) Other expenses | | 5,096 | 6,366 | 4,459 | 20,902 |
| (i) Total expenses | | 29,744 | 32,659 | 26,045 | 1,17,555 |
| 3. Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2i) | | 4,138 | 7,696 | 3,640 | 27,796 |
| 4. Foreign Exchange (Gain)/Loss | | 186 | 758 | (152) | 1,794 |
| 5. Other Income | | 1,499 | 2,027 | 812 | 5,412 |
| 6. Profit/(Loss) from ordinary activities before finance costs and exceptional items (3-4+5) | | 5,451 | 8,965 | 4,604 | 31,414 |
| 7. Finance costs | | 453 | 287 | 321 | 1,521 |
| 8. Profit/(Loss) from ordinary activities after finance costs but before exceptional items (6-7) | | 4,999 | 8,678 | 4,283 | 29,893 |
| 9. Exceptional items | | - | - | - | - |
| 10. Profit/(Loss) from ordinary activities before tax (8-9) | | 4,999 | 8,678 | 4,283 | 29,893 |
| 11. Tax Expense | | 338 | 1,441 | 133 | 4,012 |
| 12. Net Profit/(Loss) from ordinary activities after tax (10-11) | | 4,661 | 7,237 | 4,150 | 25,881 |
| 13. Extraordinary item (net of tax expense) | | - | - | - | - |
| 14. Net Profit/(Loss) for the period (12-13) | | 4,661 | 7,237 | 4,150 | 25,881 |
| 15. Share of Profit/(Loss) of associates* | | - | - | - | - |
| 16. Minority Interest* | | - | - | - | (3) |
| 17. Net Profit/(Loss) after taxes, minority interest and share of Profit/(Loss) of associates (14+15-16) | | 4,661 | 7,237 | 4,150 | 25,884 |
| 18. Paid-up equity share capital (Face Value - ₹1 per share) | | 1,513 | 1,513 | 1,513 | 1,513 |
| 19. Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | | - | - | - | 69,150 |
| 20. Earnings per share (before extraordinary items) (of ₹1 each) (not annualised) | | | | | |
| (a) Basic | | 3.08 | 4.78 | 2.74 | 17.10 |
| (b) Diluted | | 3.08 | 4.78 | 2.74 | 17.10 |
| 21. Earnings per share (after extraordinary items) (of ₹1 each) (not annualised) | | | | | |
| (a) Basic | | 3.08 | 4.78 | 2.74 | 17.10 |
| (b) Diluted | | 3.08 | 4.78 | 2.74 | 17.10 |
| A. PARTICULARS OF SHAREHOLDING | | | | | |
| 1. Public shareholding | | | | | |
| i) Number of shares | | 4,12,52,508 | 4,12,52,508 | 4,12,52,508 | 4,12,52,508 |
| ii) Percentage of shareholding | | 27.26 | 27.26 | 27.26 | 27.26 |
| 2. Promoters and Promoter Group Shareholding | | | | | |
| a) Pledged / Encumbered | | | | | |
| i) Number of shares | | 1,56,17,984 | 1,63,35,984 | 1,66,75,000 | 1,63,35,984 |
| ii) Percentage of shares | | 14.19 | 14.84 | 10.61 | 14.84 |
| (As a percentage of total shareholding of promoter and promoter group) | | | | | |
| - Percentage of shares | | 10.32 | 10.80 | 7.72 | 10.80 |
| (As a percentage of total share capital of the company) | | | | | |
| b) Non-encumbered | | | | | |
| i) Number of shares | | 9,44,41,254 | 9,37,23,254 | 9,83,84,238 | 9,37,23,254 |
| ii) Percentage of shares | | 85.81 | 85.16 | 89.39 | 85.16 |
| (As a percentage of total shareholding of promoter and promoter group) | | | | | |
| iii) Percentage of Shares | | 62.42 | 61.94 | 65.02 | 61.94 |
| (As a percentage of total share capital of the company) | | | | | |
| B. INVESTOR COMPLAINTS | | | | | |
| Pending at the beginning of the quarter | | 0 | | | |
| Received during the quarter | | 1 | | | |
| Disposed of during the quarter | | 1 | | | |
| Remaining unresolved at the end of the quarter | | 0 | | | |

* Applicable in the case of consolidated results.

NOTES :

1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 7th August & 8th August 2012 respectively. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with clause 41 of the Listing Agreement.

2 The unaudited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE (including Emami Overseas FZE, U.A.E and Pharma Derm S.AE.Co, Egypt, subsidiary and step down subsidiary respectively, of Emami International FZE Ltd) and Emami Bangladesh Limited.

3 Information on standalone figures for the Quarter ended 30th June, 2012.

| Particulars | Quarter Ended | | | Year Ended |
|--------------------------------|---------------|----------|----------|------------|
| | 30.06.12 | 31.03.12 | 30.06.11 | 31.03.12 |
| (i) Turnover (₹ in Lacs) | 33,102 | 37,675 | 28,430 | 1,38,982 |
| (ii) PAT (₹ in Lacs) | 4,945 | 6,562 | 3,984 | 25,681 |
| (iii) Basic & Diluted EPS (₹) | 3.27 | 4.34 | 2.63 | 16.97 |

The Standalone financial results are being forwarded to the Stock Exchanges (BSE, NSE & CSE) for uploading on their respective websites and the same are also made available on the company's website viz. www.emamigroup.com.

4 As the Company's business activity falls within a single primary business segment, viz. "Personal and Healthcare", the disclosure requirements of Accounting Standard - 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.

5 Comparative figures have been rearranged / regrouped wherever necessary.

For and on behalf of the Board

Place : Kolkata
Date : 8th August, 2012

Sushil Kr. Goenka
Managing Director

Making people Healthy & Beautiful, Naturally



Navratna
Thanda Thanda Cool Cool

BOROPLUS
India's No. 1 Antiseptic Cream

FAIR AND HANDSOME
World's No.1 Fairness Cream for Men

ZANDU
Desh ka bañ

FAST RELIEF
Dard mitaye chutki mein

MENTHO PLUS
Dus siron ka dard bhagaye

Malai-Kesar
CREAM & SOAP KE SAATH
Khehna Chahoge?