Hindu Business Line

Emami launches winter cream for men

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Fairness cream category pegged at ₹2,800 crore

OUR BUREAU

Kolkata, December 14

Fair and Handsome, the leading men's grooming brand from FMCG major Emami Ltd, has launched its new winter cream, called 'Fair and Handsome Complete Winter Solu-

According to the Kolkata-based FMCG major, the market does not at present offer any option suitable for the

tough facial skin of men. This will be the segment this new winter cream will cater to. The fairness cream catego-

ry in India is currently pegged at around ₹2,800 crore, of which the men's fairness category is approximately $\ensuremath{\mathbb{T}}400$ crore and growing at 10 per

cent in value.

Mohan Goenka, Director,
Emami, pointed out that the new offering is a highly differentiated product for men's winter skincare. It is aimed at those who have varying skincare needs during the winter.

Fair and Handsome, Ema-

mi claims, is the leading brand in the men's fairness cream category and enjoys a market share of more than 60 per cent.

Ad campaign The launch of 'Fair and Handsome Complete Winter Solu-tion will be supported through print and audio-vi-sual promotions. A brand new TVC is being developed and directed by Mumbai-based ad film director Vishal Vij. It will be followed by point of sale support nationally, ex-

cept in the South.