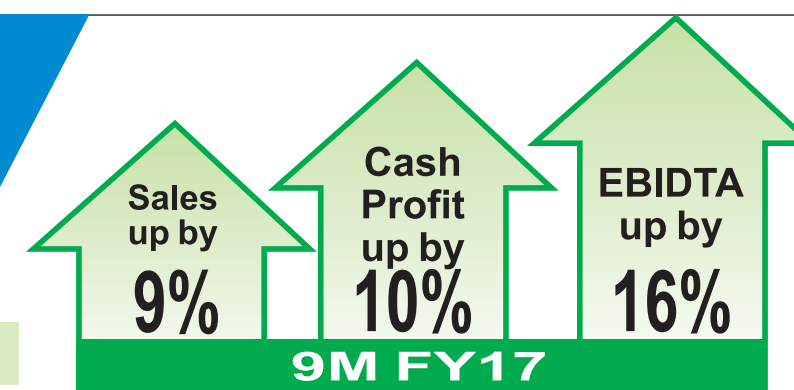




emami limited

CIN No. : L63993WB1983PLC036030; Website: www.emamiltltd.in

Regd. Office : 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107



UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED 31st DECEMBER, 2016

| Consolidated | | | | | | S.N. | PARTICULARS | Standalone | | | | | |
|---------------|------------|------------|-------------------|------------|------------|------|---|---------------|------------|------------|-------------------|------------|------------|
| Unaudited | | | | | Unaudited | | | Unaudited | | | | | Unaudited |
| Quarter Ended | | | Nine Months Ended | | Year Ended | | | Quarter Ended | | | Nine Months Ended | | Year Ended |
| 31.12.2016 | 30.09.2016 | 31.12.2015 | 31.12.2016 | 31.12.2015 | 31.03.2016 | | | 31.12.2016 | 30.09.2016 | 31.12.2015 | 31.12.2016 | 31.12.2015 | 31.03.2016 |
| 72,517 | 58,360 | 72,379 | 1,95,214 | 1,79,051 | 2,39,305 | 1. | Income from Operations: | 68,155 | 53,640 | 67,350 | 1,81,032 | 1,64,730 | 2,18,463 |
| 78 | 97 | 106 | 275 | 272 | 450 | | (a) Net Sales/ Income from Operations | 78 | 97 | 106 | 275 | 272 | 450 |
| 72,595 | 58,457 | 72,485 | 1,95,489 | 1,79,323 | 2,39,755 | | (b) Other Operating Income | 68,233 | 53,737 | 67,456 | 1,81,307 | 1,65,002 | 2,18,913 |
| | | | | | | | Total Income from Operations (Net) | | | | | | |
| 19,536 | 17,945 | 17,907 | 54,585 | 49,305 | 67,614 | 2. | Expenses : | 18,677 | 17,014 | 17,177 | 52,107 | 47,249 | 64,542 |
| 3,594 | 2,718 | 5,360 | 11,477 | 13,882 | 19,383 | | (a) Cost of Materials Consumed | 3,323 | 2,546 | 5,030 | 10,690 | 13,118 | 18,420 |
| 184 | (1,370) | 907 | (586) | 14 | (1,863) | | (b) Purchase of Finished Goods | 293 | (1,374) | 843 | (450) | (213) | (2,009) |
| 6,538 | 6,275 | 5,692 | 18,796 | 16,167 | 21,057 | | (c) Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade | 5,560 | 5,219 | 4,716 | 15,855 | 13,519 | 17,453 |
| 11,430 | 9,920 | 12,017 | 36,690 | 33,665 | 43,047 | | (d) Employee Benefits Expense | 9,399 | 7,587 | 10,189 | 30,473 | 28,309 | 35,204 |
| 5,459 | 5,446 | 5,662 | 16,425 | 16,257 | 22,077 | | (e) Advertisement and Sales Promotion | 5,028 | 4,995 | 5,227 | 15,095 | 14,959 | 20,175 |
| 46,741 | 40,934 | 47,545 | 1,37,387 | 1,29,290 | 1,71,315 | | (f) Other Expenses | 42,280 | 35,987 | 43,182 | 1,23,770 | 1,16,941 | 1,53,785 |
| 25,854 | 17,523 | 24,940 | 58,102 | 50,033 | 68,440 | | Total Expenses | 25,953 | 17,750 | 24,274 | 57,537 | 48,061 | 65,128 |
| | | | | | | | Earning before Interest, Depreciation & Tax (1-2) | | | | | | |
| 7,048 | 6,796 | 6,168 | 19,936 | 13,728 | 20,998 | 4. | Depreciation & Amortisation : | 7,048 | 6,796 | 6,168 | 19,936 | 13,728 | 20,998 |
| 1,118 | 1,108 | 992 | 3,286 | 2,800 | 4,495 | | a. Amortisation of acquired Trade marks/ Brands (Refer note no. 3) | 1,029 | 1,023 | 906 | 3,030 | 2,580 | 4,215 |
| 17,688 | 9,619 | 17,780 | 34,880 | 33,505 | 42,947 | | b. Depreciation/ Amortisation of other assets | 17,876 | 9,931 | 17,200 | 34,571 | 31,753 | 39,915 |
| 817 | 865 | 526 | 2,190 | 3,613 | 4,491 | | Profit/ (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (3-4) | 802 | 2,539 | 666 | 3,746 | 3,118 | 3,958 |
| 18,505 | 10,484 | 18,306 | 37,070 | 37,118 | 47,438 | 7. | Profit/ (Loss) from Ordinary Activities before Finance Costs and Exceptional Items (5+6) | 18,678 | 12,470 | 17,866 | 38,317 | 34,871 | 43,873 |
| 1,272 | 1,598 | 1,715 | 4,121 | 4,071 | 5,429 | | Finance Costs | 1,260 | 1,592 | 1,710 | 4,098 | 4,051 | 5,401 |
| 17,233 | 8,886 | 16,591 | 32,949 | 33,047 | 42,009 | 9. | Profit/ (Loss) from Ordinary Activities after Finance Costs but before Exceptional Items (7-8) | 17,418 | 10,878 | 16,156 | 34,219 | 30,820 | 38,472 |
| - | - | - | - | - | - | | Exceptional Items | - | - | - | - | - | - |
| 17,233 | 8,886 | 16,591 | 32,949 | 33,047 | 42,009 | 11. | Profit/ (Loss) from Ordinary Activities before Tax (9-10) | 17,418 | 10,878 | 16,156 | 34,219 | 30,820 | 38,472 |
| 3,809 | 2,299 | 3,197 | 7,278 | 5,002 | 5,875 | | Tax Expense | 3,411 | 2,030 | 3,041 | 6,447 | 4,609 | 5,429 |
| 13,424 | 6,587 | 13,394 | 25,671 | 28,045 | 36,134 | 12. | Net Profit/ (Loss) for the Period (11-12) | 14,007 | 8,848 | 13,115 | 27,772 | 26,211 | 33,043 |
| - | - | - | - | - | - | | Share of Profit/ (Loss) of Associates | - | - | - | - | - | - |
| (10) | (24) | (34) | (39) | (97) | (47) | | Minority Interest | - | - | - | - | - | - |
| 13,434 | 6,611 | 13,428 | 25,710 | 28,142 | 36,181 | 16. | Net Profit/ (Loss) after Taxes, Minority Interest and Share of Profit/ (Loss) of Associates (13+14-15) | 14,007 | 8,848 | 13,115 | 27,772 | 26,211 | 33,043 |
| 21,600 | 14,515 | 20,588 | 48,932 | 44,670 | 61,674 | | Cash Profit (PAT+Depreciation & Amortisation) (Refer note no. 3) | 22,084 | 16,667 | 20,189 | 50,738 | 42,519 | 58,256 |
| 3,039 | 1,391 | 24 | 5,602 | 179 | (347) | | Other Comprehensive Income | 3,039 | 1,391 | 24 | 5,602 | 179 | (347) |
| 16,473 | 8,002 | 13,452 | 31,312 | 28,321 | 35,834 | | Total Comprehensive Income (16+18) | 17,046 | 10,239 | 13,139 | 33,374 | 26,390 | 32,696 |
| 2,270 | 2,270 | 2,270 | 2,270 | 2,270 | 2,270 | | Paid - up Equity Share Capital (Face Value ₹1 per Share) | 2,270 | 2,270 | 2,270 | 2,270 | 2,270 | 2,270 |
| | | | | | | | Reserves excluding Revaluation Reserves as per Balance Sheet of previous Accounting Year | | | | | | 1,54,648 |
| | | | | | | | Earnings per Share (Face Value of ₹1 each) (not Annualised) : | | | | | | |
| 5.92 | 2.91 | 5.92 | 11.33 | 12.40 | 15.94 | | (a) Basic | 6.17 | 3.90 | 5.78 | 12.24 | 11.55 | 14.56 |
| 5.92 | 2.91 | 5.92 | 11.33 | 12.40 | 15.94 | | (b) Diluted | 6.17 | 3.90 | 5.78 | 12.24 | 11.55 | 14.56 |
| 9.52 | 6.40 | 9.07 | 21.56 | 19.68 | 27.17 | | (c) Cash | 9.73 | 7.34 | 8.90 | 22.35 | 18.73 | 25.67 |

₹ in lacs

NOTES :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 30th January, 2017. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulation, 2015.
- The Financial Results of the company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) (Amendment) Rules, 2016. The Company adopted Ind AS from 1st April, 2016, and accordingly, these Financial Results (Including for all the periods presented in accordance with Ind AS 101 - First-time Adoption of Indian Accounting Standards) have been prepared in compliance with Ind AS.
- For the quarter & nine months ended 31st December'16, amortisation of acquired Trade Marks/ Brands includes Rs. 60.48 cr & Rs 180.79 cr against Rs 60.59 cr & Rs 134.03 cr in corresponding previous period respectively provided on intangible assets of "Kesh King" Business acquired on 12th June'15 at Rs 1,684 cr (Including duties & taxes). Amortisation is provided on pro-rata basis over useful lives of various intangible assets, as estimated by management at 5 to 10 years in accordance with the provisions of Ind AS 38 - Intangible Assets.
- As the Company's business activity falls within a single primary business segment, viz. "Personal and Healthcare", the disclosure requirements as per Ind AS - 108 "Operating Segments" are not applicable.
- Comparative figures have been rearranged / regrouped wherever necessary.
- These Financial Results are available on the company's website at <http://www.emamiltltd.in>.

For and on behalf of the Board

Place : Kolkata
Date : 30th January, 2017

Sushil Kr. Goenka
Managing Director

*Making people
Healthy &
Beautiful,
Naturally*

