



# emami limited

Regd. Office : 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107

UNAUDITED FINANCIAL RESULTS  
FOR THE QUARTER & HALF YEAR ENDED  
30th SEPTEMBER, 2012

Consolidated						S.N.	Particulars	Standalone					
Reviewed					Audited			Reviewed				Audited	
Quarter Ended	Half Year Ended		Year Ended					Quarter Ended	Half Year Ended		Year Ended		
30.09.12	30.06.12	30.09.11	30.09.12	30.09.11	31.03.12	30.09.12	30.06.12	30.09.11	30.09.12	30.09.11	31.03.12		
36,066	33,883	30,586	69,949	60,271	145,351	1.	<b>Income from Operations</b>	34,361	33,102	29,233	67,463	57,663	138,982
-	-	-	-	-	-		(a) Net sales/income from operation (Net of excise duty)	-	-	-	-	-	-
-	-	-	-	-	-		(b) Other operating income	-	-	-	-	-	-
<b>36,066</b>	<b>33,883</b>	<b>30,586</b>	<b>69,949</b>	<b>60,271</b>	<b>145,351</b>		<b>Total Income from operations (net)</b>	<b>34,361</b>	<b>33,102</b>	<b>29,233</b>	<b>67,463</b>	<b>57,663</b>	<b>138,982</b>
12,690	10,342	10,177	23,032	19,133	41,512	2.	<b>Expenses</b>	12,689	10,342	10,177	23,031	19,133	41,512
3,986	3,652	4,079	7,638	7,447	18,914		(a) Cost of materials consumed	3,520	3,424	3,492	6,944	6,835	17,218
(1,759)	1,175	(1,435)	(584)	(484)	2,217		(b) Purchases of finished goods	(1,848)	1,236	(1,423)	(612)	(408)	2,351
2,932	2,645	2,350	5,577	4,381	9,231		(c) Changes in inventories of finished goods	2,551	2,295	2,086	4,846	3,909	7,907
3,118	3,045	3,012	6,163	5,987	12,089		(d) Employee benefits expense	3,115	3,041	3,007	6,156	5,981	12,075
(2,552)	(2,552)	(2,552)	(5,104)	(5,104)	(10,209)		(e) Depreciation and amortisation expense	(2,552)	(2,552)	(2,552)	(5,104)	(5,104)	(10,209)
6,455	6,342	5,335	12,797	11,192	22,899		(f) Transfer from General Reserve	6,047	6,045	4,925	12,092	10,433	20,888
5,354	5,096	4,476	10,450	8,935	20,902		(g) Advertisement and Sales promotion	4,969	4,892	4,505	9,861	8,521	19,842
<b>30,224</b>	<b>29,745</b>	<b>25,442</b>	<b>59,969</b>	<b>51,487</b>	<b>117,555</b>		(h) Other expenses	<b>28,491</b>	<b>28,723</b>	<b>24,217</b>	<b>57,214</b>	<b>49,300</b>	<b>111,584</b>
5,842	4,138	5,144	9,980	8,784	27,796	3.	<b>Profit from operations before other income, finance costs and exceptional items (1-2)</b>	5,870	4,379	5,016	10,249	8,363	27,398
197	186	658	383	506	1,794	4.	Foreign Exchange (Gain)/Loss	197	199	663	396	509	1,783
1,188	1,437	1,727	2,625	2,539	5,412	5.	Other Income	1,234	1,501	1,673	2,735	2,522	5,553
<b>6,833</b>	<b>5,390</b>	<b>6,213</b>	<b>12,222</b>	<b>10,817</b>	<b>31,414</b>	6.	<b>Profit before finance costs and exceptional items (3-4+5)</b>	6,907	5,681	6,026	12,588	10,376	31,168
33	391	612	424	933	1,521	7.	Finance costs	33	400	565	433	845	1,555
<b>6,800</b>	<b>4,999</b>	<b>5,601</b>	<b>11,798</b>	<b>9,884</b>	<b>29,893</b>	8.	<b>Profit after finance costs but before exceptional items (6-7)</b>	6,874	5,281	5,461	12,155	9,531	29,613
-	-	-	-	-	-	9.	Exceptional items	-	-	-	-	-	-
<b>6,800</b>	<b>4,999</b>	<b>5,601</b>	<b>11,798</b>	<b>9,884</b>	<b>29,893</b>	10.	<b>Profit/(Loss) from ordinary activities before tax (8-9)</b>	6,874	5,281	5,461	12,155	9,531	29,613
882	338	538	1,220	4,012	6,711	11.	Tax Expense	845	336	460	1,181	546	3,932
<b>5,918</b>	<b>4,661</b>	<b>5,063</b>	<b>10,579</b>	<b>9,213</b>	<b>25,881</b>	12.	<b>Net Profit/(Loss) from ordinary activities after tax (10-11)</b>	6,029	4,945	5,001	10,974	8,985	25,681
-	-	-	-	-	-	13.	Extraordinary item (net of tax expense)	-	-	-	-	-	-
<b>5,918</b>	<b>4,661</b>	<b>5,063</b>	<b>10,579</b>	<b>9,213</b>	<b>25,881</b>	14.	<b>Net Profit/(Loss) for the period (12-13)</b>	6,029	4,945	5,001	10,974	8,985	25,681
-	-	-	-	-	-	15.	Share of Profit/(Loss) of associates	-	-	-	-	-	-
(2)	-	(1)	(2)	(1)	(3)	16.	Minority Interest	-	-	-	-	-	-
<b>5,920</b>	<b>4,661</b>	<b>5,064</b>	<b>10,581</b>	<b>9,214</b>	<b>25,884</b>	17.	<b>Net Profit/(Loss) after taxes, minority interest and share of Profit/(Loss) of associates (14-15-16)</b>	6,029	4,945	5,001	10,974	8,985	25,681
1,513	1,513	1,513	1,513	1,513	1,513	18.	Paid - up equity share capital (Face Value ₹1 per Share)	1,513	1,513	1,513	1,513	1,513	1,513
-	-	-	-	-	69,150	19.	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	68,212
3.91	3.08	3.35	6.99	6.09	17.10	20.	Earnings per share (before extraordinary items) (Face Value of ₹1 each) (not annualised)	3.98	3.27	3.30	7.25	5.94	16.97
3.91	3.08	3.35	6.99	6.09	17.10		(a) Basic	3.98	3.27	3.30	7.25	5.94	16.97
3.91	3.08	3.35	6.99	6.09	17.10		(b) Diluted	3.98	3.27	3.30	7.25	5.94	16.97
3.91	3.08	3.35	6.99	6.09	17.10	21.	Earnings per share (after extraordinary items) (Face Value of ₹1 each) (not annualised)	3.98	3.27	3.30	7.25	5.94	16.97
3.91	3.08	3.35	6.99	6.09	17.10		(a) Basic	3.98	3.27	3.30	7.25	5.94	16.97
3.91	3.08	3.35	6.99	6.09	17.10		(b) Diluted	3.98	3.27	3.30	7.25	5.94	16.97
41,252,508	41,252,508	41,252,508	41,252,508	41,252,508	41,252,508	A.	<b>PARTICULARS OF SHAREHOLDING</b>	41,252,508	41,252,508	41,252,508	41,252,508	41,252,508	41,252,508
27.26	27.26	27.26	27.26	27.26	27.26	1.	<b>Public shareholding</b>	27.26	27.26	27.26	27.26	27.26	27.26
16,267,984	15,617,984	8,982,684	16,267,984	8,982,684	16,335,984	2.	<b>Promoters and Promoter Group Shareholding</b>	16,267,984	15,617,984	8,982,684	16,267,984	8,982,684	16,335,984
14.78	14.19	8.16	14.78	8.16	14.84	a.	<b>Pledged/Encumbered</b>	14.78	14.19	8.16	14.78	8.16	14.84
10.75	10.32	5.93	10.75	5.93	10.80	i)	Number of shares	10.75	10.32	5.93	10.75	5.93	10.80
93,791,254	94,441,254	101,076,554	93,791,254	101,076,554	93,723,254	ii)	Percentage of shares (As a percentage of total shareholding of promoter and promoter group)	10.75	10.32	5.93	10.75	5.93	10.80
85.22	85.81	91.84	85.22	91.84	85.16	iii)	Percentage of shares (As a percentage of total share capital of the company)	10.75	10.32	5.93	10.75	5.93	10.80
61.99	62.42	66.81	61.99	66.81	61.94	b.	<b>Non-encumbered</b>	93,791,254	94,441,254	101,076,554	93,791,254	101,076,554	93,723,254
						i)	Number of shares	85.22	85.81	91.84	85.22	91.84	85.16
						ii)	Percentage of shares (As a percentage of total shareholding of promoter and promoter group)	61.99	62.42	66.81	61.99	66.81	61.94
						iii)	Percentage of shares (As a percentage of total share capital of the company)						

PARTICULARS		30.09.12
B.	<b>INVESTOR COMPLAINTS</b>	
	Pending at the beginning of the quarter	0
	Received during the quarter	3
	Disposed of during the quarter	3
	Remaining unresolved at the end of the quarter	0

Statement of Assets & Liabilities					
Consolidated		S.N.	Particulars	Standalone	
Reviewed	Audited			Reviewed	Audited
As at 30.09.12	As at 31.03.12			As at 30.09.12	As at 31.03.12
1,513	1,513	A.	<b>EQUITY AND LIABILITIES</b>		
74,640	69,150	1.	<b>Shareholders' Fund</b>		
<b>76,153</b>	<b>70,663</b>		Share Capital	1,513	1,513
10	12		Reserves and Surplus	74,088	68,212
5,428	5,269	2.	<b>Minority Interest</b>	-	-
1,230	1,450	3.	<b>Non-Current Liabilities</b>		
632	757		Long-Term Borrowings	5,428	5,269
484	389		Deferred Tax Liabilities (Net)	1,230	1,450
<b>7,774</b>	<b>7,865</b>		Other Long Term Liabilities	627	752
6,074	5,555		Long-Term Provisions	462	389
16,403	10,823	4.	<b>Current Liabilities</b>		
7,751	6,992		Short-Term Borrowings	5,661	5,485
1,326	15,824		Trade Payables	15,370	10,056
<b>31,554</b>	<b>39,194</b>		Other Current Liabilities	7,530	6,807
			Short-Term Provisions	1,321	15,816
<b>1,15,491</b>	<b>1,17,734</b>		<b>TOTAL</b>	<b>29,882</b>	<b>38,164</b>
				<b>1,13,230</b>	<b>1,15,749</b>
47,390	48,034	B.	<b>ASSETS</b>		
417	417	1.	<b>Non-Current Assets</b>		
677	677		Net Fixed Asset	45,665	46,663
3,046	2,791		Goodwill on Consolidation	-	-
-	12		Non-Current Investments	724	724
<b>51,530</b>	<b>51,931</b>		Long-Term Loans and Advances	5,659	5,449
2,000	7,356		Other Non-Current Asset	-	12
14,225	11,220	2.	<b>Current Assets</b>		
11,137	10,054		Current Investments	2,000	7,356
25,879	27,594		Inventories	14,121	10,941
10,720	9,524		Trade Receivables	9,129	7,893
-	55		Cash and Cash Equivalents	25,543	27,247
<b>63,961</b>	<b>65,803</b>		Short-Term Loans and Advances	10,389	9,409
			Other Current Assets	-	55
<b>1,15,491</b>	<b>1,17,734</b>		<b>TOTAL</b>	<b>61,182</b>	<b>62,901</b>
				<b>1,13,230</b>	<b>1,15,749</b>

**NOTES :**

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 7th November, 2012. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with clause 41 of the Listing Agreement.
- The unaudited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami Bangladesh Limited & Emami International FZE ( including Emami Overseas FZE, U.A.E and Pharma Derm S.AE.Co, Egypt, subsidiary and step down subsidiary respectively, of Emami International FZE).
- As the Company's business activity falls within a single primary business segment, viz. "Personal and Healthcare", the disclosure requirements of Accounting Standard - 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- Comparative figures have been rearranged / regrouped wherever necessary.
- These Financial Results are available on the company's website at <http://www.emamigroup.com>

For and on behalf of the Board

Place : Kolkata  
Date : 7th November, 2012

**Sushil Kr. Goenka**  
Managing Director

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