



emami limited

Regd. Office : 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107

UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER/ HALF YEAR ENDED
30th SEPTEMBER, 2010

Sales
up
27%

International
Business
up
34%

PAT
up
70%
Half Yearly

Consolidated					PARTICULARS	Standalone				
Quarter Ended		Half Year Ended		Year Ended		Quarter Ended		Half Year Ended		Year Ended
30.09.10	30.09.09	30.09.10	30.09.09	31.03.10		30.09.10	30.09.09	30.09.10	30.09.09	31.03.10
Reviewed	Reviewed	Reviewed	Reviewed	Audited	S.N.	Reviewed	Reviewed	Reviewed	Reviewed	Audited
27,238	21,576	51,513	40,445	1,03,799	1.	26,223	20,988	49,365	39,296	1,00,686
(3,166)	(2,197)	(3,159)	(1,600)	(92)	2.	(3,300)	(2,217)	(3,417)	(1,615)	251
8,602	6,595	14,342	11,108	25,190	a.	8,602	6,595	14,342	11,108	25,190
5,012	2,682	8,575	4,419	12,955	b.	4,898	2,681	8,146	4,419	12,764
1,713	1,470	3,348	2,854	5,792	c.	1,533	1,376	3,041	2,684	5,364
4,886	3,906	10,327	8,202	19,442	d.	4,194	3,544	9,069	7,588	17,120
2,948	2,998	5,863	5,847	11,752	e.	2,947	2,997	5,861	5,845	11,749
(2,552)	(2,552)	(5,104)	(5,104)	(10,209)	f.	(2,552)	(2,552)	(5,104)	(5,104)	(10,209)
4,437	3,879	8,293	6,952	15,866	g.	4,293	3,850	7,997	6,871	15,762
21,880	16,781	42,485	32,678	80,696	h.	20,615	16,274	39,935	31,796	77,991
5,358	4,795	9,028	7,767	23,103	i.	5,608	4,714	9,430	7,500	22,695
591	59	694	405	701	3.	595	53	694	396	670
5,949	4,854	9,722	8,172	23,804	4.	6,203	4,767	10,124	7,896	23,365
(321)	233	(448)	1,715	2,097	5.	(330)	232	(466)	1,713	2,094
6,270	4,621	10,170	6,457	21,707	6.	6,533	4,535	10,590	6,183	21,271
19	259	19	259	726	7.	19	259	19	259	726
6,251	4,362	10,151	6,198	20,494	8.	6,514	4,276	10,571	5,924	20,058
916	690	1,291	971	3,521	- VRS Compensation	848	690	1,183	971	3,518
5,335	3,672	8,860	5,227	16,973	- Share Issue Expenses	5,666	3,586	9,388	4,953	16,540
5,335	3,672	8,860	5,227	16,973	9.	5,666	3,586	9,388	4,953	16,540
1,513	1,513	1,513	1,513	1,513	10.	1,513	1,513	1,513	1,513	1,513
3.53	2.43	5.86	3.45	11.63	11.	3.74	2.37	6.20	3.27	11.34
4,12,52,508	3,51,10,248	4,12,52,508	3,51,10,248	4,12,52,508	12.	4,12,52,508	3,51,10,248	4,12,52,508	3,51,10,248	4,12,52,508
27.26	24.33	27.26	24.33	27.26	13.	27.26	24.33	27.26	24.33	27.26
1,49,80,000	1,94,60,000	1,49,80,000	1,94,60,000	1,55,00,000	14.	1,49,80,000	1,94,60,000	1,49,80,000	1,94,60,000	1,55,00,000
13.61	17.82	13.61	17.82	14.08	15.	13.61	17.82	13.61	17.82	14.08
9.90	13.49	9.90	13.49	10.24	16.	9.90	13.49	9.90	13.49	10.24
9,50,79,238	8,97,20,106	9,50,79,238	8,97,20,106	9,45,59,238	17.	9,50,79,238	8,97,20,106	9,50,79,238	8,97,20,106	9,45,59,238
86.39	82.18	86.39	82.18	85.92	- no. of shares	86.39	82.18	86.39	82.18	85.92
62.84	62.18	62.84	62.18	62.49	- percentage of shareholding	62.84	62.18	62.84	62.18	62.49

Consolidated		S.N.	Particulars	Standalone	
As at 30.09.10	As at 31.03.10			As at 30.09.10	As at 31.03.10
1,513	1,513	A. 1	Source of Fund : Shareholders Fund	1,513	1,513
64,790	61,029	a.	Share Capital	64,707	60,424
17,635	25,906	b.	Reserves and Surplus	17,378	25,906
785	696	3	Deferred Tax Liability	785	696
84,723	89,144		TOTAL	84,383	88,539
53,636	56,729	B. 1	Application of Funds : Net Fixed Assets	52,764	56,705
2,833	6,162	2	Investments	2,908	6,209
(49)	(141)	3	Foreign Currency Monetary Items Translation Difference	(49)	(141)
13,692	8,265	4	Current Assets, Loans and Advances :		
6,585	7,546	a.	Inventories	13,666	7,861
10,997	16,143	b.	Sundry Debtors	5,022	7,274
12,107	10,650	c.	Cash and Bank balance	10,735	15,980
13,701	9,268	d.	Loans and Advances	12,961	10,026
1,379	6,946		Less : Current Liabilities and Provisions :		
2	4	a.	Liabilities	12,245	8,441
		b.	Provisions	1,379	6,934
84,723	89,144		TOTAL	84,383	88,539

NOTE :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 1st November, 2010. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with clause 41 of the Listing Agreement.
- The unaudited consolidated financial results comprise of Emami Limited and its subsidiaries viz, Emami UK Limited, Emami International FZE, and Emami Bangladesh Limited.
- In terms of the scheme of arrangement effective from 5th November, 2008, the Company had allotted 35,10,696 equity shares of ₹ 2 each to the shareholders of The Zandu Pharmaceutical Works Ltd. (Zandu) on 14th January, 2010. Hence the same has been considered while reckoning Equity Share Capital and EPS for the quarter ended 30th September, 2009.
- As approved by the members vide postal ballot, the face value of Equity Shares of ₹ 2 each has been sub-divided to ₹ 1 per share with effect from 23rd July, 2010 and the effect of the same has been considered in computing EPS and promoter/non-promoter shareholding for previous periods.
- In terms of scheme of arrangement effective from 5th November, 2008, there is an amortisation of goodwill of a sum of ₹ 10,209 Lacs for the year 2009-10 and simultaneous transfer from General Reserve to Profit and Loss Account by an equivalent amount. Hence, the proportionate impact of the same has been considered in the quarter ended 30th September, 2009 also.
- As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements of Accounting Standard - 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- Number of Investor complaints for the quarter ended 30th September, 2010 : Beginning - Nil, Received - 12, Resolved - 12, Pending - Nil.
- Comparative figures have been rearranged / regrouped wherever necessary.

Place : Kolkata
Date : 1st November, 2010

For and on behalf of the Board
Sushil Kr. Goenka
Managing Director



Making people Healthy & Beautiful, Naturally

Navratna Thanda Thanda Cool Cool	BOROPLUS India's No. 1 Antiseptic Cream	FAIR AND HANDSOME World's No.1 Fairness Cream for Men	ZANDU Desh ka balm	FAST RELIEF Dard mitaye chutki mein	MENTHO PLUS Dus siron ka dard bhagaye	Malai-Kesar CREAM & SOAP KE SAATH Khelna Chahoge?
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